

## **SAVE with Danbro**

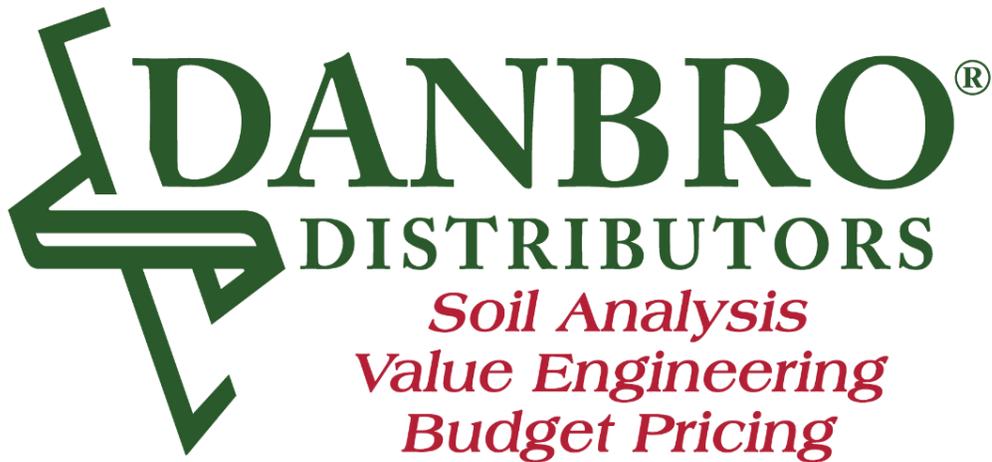
### **It's as easy as 1 2 3!**

The growth and acceptance of helical piers can be directly attributed to the embrace of the professional community. Geotechnical Engineers got it from the beginning, recognizing, in principle, the torque to capacity relationship. The extensive testing and reporting by Hoyt and Clemens from Syracuse University established the reliability of the principle, which was ultimately embraced by the ICC and cited as a reliable mechanism to establish capacity in their Evaluation Service Reports. Structural Engineers were also early adapters, using helicals in a wide variety of projects, particularly for residential underpinning.

Helical Manufacturers and Distributors recognized that the key to popularizing the use of helical piers and anchors was to gain the confidence of the professional community. At Danbro, we understood that more helicals, on more drawings, representing a wider diversity of projects, was very much in our best interest. Accordingly, we have provided almost 900 PIE-accredited seminars to approximately 9,000 engineers and architects. It has proven to be a "tried and true" approach. Our presentations are no sales pitch. They are tutorials on the theory, advantages, and limitations of helicals, as exhibited through successful case studies.

In addition to education, Danbro learned that engineering support from a knowledgeable, experienced engineer was a very valuable tool in furthering the acceptance and use of helical technology. Steve Gencorelli, P.E., Danbro's helical expert, has logged more than 3,500 helical designs in the past nine years. Steve will assist busy professionals who want to explore a helical option when vexing site conditions rear their ugly head. While it may take a helical neophyte a considerable amount of time to discern if helicals are an option in any given situation, Steve can answer the question in a fraction of that time. We call this assessment service 1 2 3 SAVE.

# *1-2-3 SAVE* Assessment



## SAVE - Soil Analysis Value Engineering Engineering Support For Busy Professionals

Danbro's engineering department will help you determine the feasibility of using our products for your projects with our **1-2-3 SAVE Assessment**.

1. Analyze your geotechnical report / borings to see if one of our products will work for your project.
2. Provide a recommendation for which product to use based on the project load requirements.
3. Review the economics of the recommended product to assist with budgeting.

If your project requires a deep foundation and there are issues, we can analyze feasibility and provide economical solutions. Danbro Distributors is an established trusted engineering resource to explore and expand alternative site solutions for challenging projects.

If you need engineering support or would like a seminar to learn more about helical technology, contact us at [info@danbro.com](mailto:info@danbro.com).